



ComLine

Distribución de IT & AV



To strengthen our sales team in Spain, we are looking for a dedicated full-time **Sales Manager (m/f/d)** to start as soon as possible.

What responsibilities await you?

- **Strategic Sales:** You will sell products from leading IT manufacturers in a solution-oriented manner. You monitor the market and contribute ideas for the further development of our portfolio.
- **Customer acquisition:** You will acquire new customers and expand the existing customer base.
- **Relationship management:** You will maintain and develop lasting relationships with customers and relevant contacts.
- **Personalized consulting:** You will analyze customer needs and develop customized solutions.
- **Quote management:** You will process customer inquiries, create customized quotes and ensure professional follow-up.
- **Order processing:** You will record and process orders reliably and carefully – from inquiry to implementation.
- **Company presentation:** You represent our company at trade shows, events, and roadshows and convince potential customers of our portfolio.

What are we looking for in you?

- **Professional experience:** You have experience in sales or customer service.
- **Initiative:** You work independently and in an organized manner. You contribute your own ideas.
- **Strong communication skills:** You are confident in negotiations, customer-focused and present yourself professionally – including in English.
- **Networking skills:** You are outgoing and enjoy making new connections.
- **Affinity for technology and products:** You are enthusiastic about innovative solutions and products.
- **IT skills:** You are confident in using standard computer applications.
- **Personal strengths:** You are known for your reliability, commitment, flexibility and team spirit.

Would you like to become part of our success story and actively help shape it?

Then apply now!

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